# EDUCATION, SPORTS AND HEALTH CITY PROJECT

## SALIENT FEATURES

<table>
<thead>
<tr>
<th>SN</th>
<th>FEATURES</th>
<th>CHARACTERISTICS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>GENERAL</strong></td>
<td></td>
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<tr>
<td>1</td>
<td>Name of the Project</td>
<td>Education, Sports and Health City Project</td>
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<tr>
<td>2</td>
<td>Sector</td>
<td>Urban Development</td>
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<tr>
<td>3</td>
<td>Type</td>
<td>Purpose-built city/ town with education, sports and health components</td>
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<td><strong>PROJECT LOCATION</strong></td>
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<tr>
<td>1</td>
<td>Project Area</td>
<td>Nation-wide. The exact location/s to be decided during the course of the feasibility study.</td>
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<td><strong>PROJECT COMPONENT/TECHNOLOGY</strong></td>
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<tr>
<td>1</td>
<td>Education</td>
<td>A University would be the central component of the education component. The University would host liberal arts undergraduate college as well as specialist graduate, professional, sports and technical schools.</td>
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<td>2</td>
<td>Health</td>
<td>This would include University hospital with 300-bed university hospital with aim to provide unique health care value across diagnosis, consultation, prescription and tertiary care with optimal combination of technology and professional services delivered by experienced faculty and trained graduates. It would also have ultra-modern blood bank and diagnostic centre.</td>
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The City would host a multi-purpose stadium and have specialist sports academies. Wellness Centre offering an integrated selection of holistic wellness and spiritually enriching programs and products would also be present.

University Research Centre enabling interaction among faculty, students, scholars and industry to enhance innovation and real-world problem solving etc. This would also include business incubation, acceleration, and innovation spaces. Other research institutes and think-tanks.

To cater to the accommodation needs, student accommodation would be built. To cater to the needs of others, guest houses, apartments (including serviced), and hotels would be built. Guest houses would cater to those who visit for a short period and seek cheap accommodation option. Apartments with cooking and laundry facilities would be less expensive than hotels and cater to those staying for a long period. Hotel would be targeted to those who seek high-end facilities and hospitality services. Moreover, certain parts of the City would build planned residential housing.

Supporting infrastructure would be built to truly convert the development into a city. Retail mall and spaces would be built to provide one-stop shopping experience. Infrastructure would also include restaurants, coffee shops, banks, and so on.

With the proliferation of the knowledge economy, innovation is being driven by cities and towns that are rich in talent, ideas, open culture and entrepreneurship. Educated young population is fundamental to these cities. This population is creative and productive and such cities and towns benefit from spillover effects. Evidence suggests that the success of many cities and towns has rested on the proportion of such highly educated specialised skilled labour force. As governments all around the globe search for new ways to drive innovation by harnessing the knowledge economy, there is a demand for integrated Education, Sports and Health City. Such demand also exists in countries like Nepal.

Globally, integrated cities, most notably University City has risen as the latest urban typology. Such cities and towns have been popular in countries like the USA (Lexington and Ann Arbor), and the UK (Oxford and Cambridge) for a very long time. They have also emerged in countries like China.
(Wudaokou), India (Manipal), Even in countries like Nepal, there have been examples of successful college towns, such as Dhulikhel. However, a thriving Education, Sports and Health City is yet to be established.

3 Opportunity

There is an opportunity for profitable and impactful investment in establishing infrastructure for an Education, Sports and Health City that can be home to innovation and research. Such city can contribute to global cultural and intellectual exchange and help to forge relationships between businesses and institutions in public and private sectors.

DEVELOPMENT MODALITY

1 Development modality | Public Private Partnership

2 Role of the Government of Nepal

- Provision of government land, land acquisition, facilitation and project security
- Facilitating legal approvals/permits
- Review & monitoring

3 Role of the Private Sector

- Plan, design, build, finance and operate the facilities during the Concession Period
- Collection of revenues from the project during the Concession Period
- Handover to the Government after the Concession Period

4 Development Period

a. Pre-Construction Period: 1 year
b. Financial Closure: 1 year
c. Construction Period: 4 years
d. Concession Period: 30 years

INDICATIVE FINANCIALS

1 Total Project Cost (including Interest During Construction & land acquisition) | ~ USD 100 million

PROJECT STATUS

The Office of the Investment Board (OIBN) is commissioning a study to evaluate the feasibility of setting up an Education, Sports and Health City. It is currently evaluating the Request for Proposals (RFPs) received from short-listed companies which had submitted Expression of Interests (EOI) letters to conduct feasibility studies for the development and operation of the Education, Sports and Health City. The companies include: Joint Venture of Civil Informatics and Solutions Pvt. Ltd., and Nepal Consult Pvt. Ltd., ERMC Pvt. Ltd, Ernst & Young LLP, and Grant Thornton India LLP.
APPLICATION PROCEDURE

PRE-QUALIFYING CRITERIA FOR THIS PROJECT

1) At least five years’ experience of developing and managing projects related to education and health services/infrastructures in public private partnership (PPP).
2) Net worth equivalent to at least USD 30 million at the time of making the application/proposal.

APPLICATION PROCEDURE

1. The developer/ investor who meet the above pre-qualifying criteria can make the application for this project.
2. Application may be made by a single entity or a group of entities (Consortium or JV) comprising up to three different companies/ parties, including a Lead member, coming together to implement the project.
3. A consortium/JV may fulfil the pre-qualifying criteria in a joint/cumulative manner, except for the number of years of work experience.
4. A fee of NRs 10,000 shall be payable for each application made (with application to one project counting as a single application).
5. The fee must be paid to OIBN (to the OIBN office or a dedicated desk at the Nepal Investment Summit), or by electronic transfer to the following bank account of OIBN:

   Office Code: 301003502
   Office Name: Office of the Investment Board
   Revenue Heading: 14229
   Bank Name: Everest Bank Ltd.
   Swift Code: EVBLNPKA

   Please use ‘Company name_Project name’ as the reference code for the payment made in the case of an online payment.
6. After payment of the fee is made, the OIBN shall assign an engagement manager and may provide additional documents or information relevant to the project (if available).
7. Applicants should submit the detailed proposal with all required documents by 20th April 2019. Applications shall be submitted in physical copies to the OIBN or emailed to projects@ibn.gov.np.
8. The Government of Nepal (OIBN or relevant government agency at the relevant level of government) shall review the proposal and ask additional information if required.
DETAILED PROPOSAL CHECKLIST

1. Detailed profile of the developers/investors, including profile of senior management team, annual report and audited financial statements for at least past three years (2015, 2016 & 2017), and consortium agreement or JV agreement or Memorandum of Understanding in the case of consortiums or JV.
2. Project concept, plan, and information on financial, economic, technical and environmental feasibility.
3. Method of project implementation, project development modality and work schedule
4. Business plan with basic financial statements
5. Financial arrangement and source of investment
6. Socio-economic contribution to Nepal
7. Expected support from GoN
8. Other relevant information, if any

CONTACT DETAILS

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